# Memo



**To:** The Advisory Board of Directors

**From:** Mike Blondino, District Administrator

Ingrid S. Penney, Administrative Services Manager

**Date:** February 18, 2021

**Subject:** Utilities and Services Rate Study

Staff has prepared a Utilities and Services Rate Study for the La Sierra Community Center. The report focuses on the direct costs for Utilities and Services to support its operation. It does not include the cost of supplies nor improvements. The methodology has remained the same from inception.

The Utilities and Services Rate is used as a component of the base rental charge for the LS tenants. In the past, it has been a useful tool in negotiating the rates with the community tenants, Chautauqua Theatre, Sacramento Fine Arts Center, and Regional Parks Therapeutic Recreation in order to minimize the gap and keep up with rising utility and services costs and demands.

The attached report includes the calculation of the Utilities and Services Rate over the last ten years. The Report highlights changing costs and aggregate reduced spending in FY2019-20. These decreases are demonstrated by electricity usage and staffing overhead expenditures, reflecting programming changes, staffing vacancies, and savings from replacement hires.

Current District subsidies vary, especially with adjustments made due to the economic impact of COVID-19. Based on the study, the current rate for Utilities and Services for the La Sierra Community Center is calculated at **\$.44/square foot.** 

The District has not imposed a rate increase for Utilities and Services since 2014 for the community tenants and 2018 for TR Services during lease renewal. Staff doesn't recommend increasing the rates at this time. The District has discretion by law to waive the costs and provide subsidies for public agencies and non-profits in good standing with the CA Attorney General's Office.

Staff recommends no action; that you receive and file the Report.

### La Sierra Utility and Services Rate Study 2009/2010 - 2019/20

#### **ANNUAL COST COMPONENTS:**

| LA SIERRA CC UTILITIES & SERVICES | 2009/10       | 2010/2011     | 2011/12       | 2012/13       | 2013/14       | 2014/15       | 2015/16       | 2016/17       | 2017/18       | 2018/19       | 2019/20       |
|-----------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Electricity                       | \$ 69,134.85  | \$ 62,244.08  | \$ 77,293.41  | \$ 76,867.22  | \$ 78,165.78  | \$ 78,321.49  | \$ 90,892.41  | \$ 93,800.84  | \$ 100,528.32 | \$ 91,741.88  | \$ 89,570.42  |
| Gas                               | \$ 14,934.59  | \$ 18,785.97  | \$ 25,242.36  | \$ 21,900.93  | \$ 21,254.25  | \$ 21,011.04  | \$ 22,416.12  | \$ 33,751.74  | \$ 34,332.06  | \$ 34,806.44  | \$ 35,030.28  |
| county utilities                  | \$ 13,923.42  | \$ 12,409.05  | \$ 13,128.15  | \$ 13,640.46  | \$ 15,876.52  | \$ 17,343.39  | \$ 21,125.65  | \$ 19,155.36  | \$ 11,623.78  | \$ 12,349.70  | \$ 13,768.35  |
| Refuse waste                      | \$ 9,456.96   | \$ 7,874.46   | \$ 4,833.14   | \$ 6,125.18   | \$ 5,005.32   | \$ 6,080.35   | \$ 7,001.59   | \$ 9,687.13   | \$ 8,670.58   | \$ 13,838.28  | \$ 13,118.26  |
| Water                             | \$ 24,625.57  | \$ 22,393.29  | \$ 21,131.92  | \$ 27,422.43  | \$ 29,704.68  | \$ 25,871.03  | \$ 29,095.84  | \$ 38,279.80  | \$ 40,228.59  | \$ 43,580.53  | \$ 41,335.21  |
| Fire Equip/Monitoring             | \$ 1,320.00   | \$ 2,343.41   | \$ 7,057.68   | \$ 9,740.00   | \$ 2,782.00   | \$ 1,740.00   | \$ 2,562.76   | \$ 2,425.38   | \$ 1,740.00   | \$ 11,740.00  | \$ 11,740.00  |
| Fire Inspection                   | \$ 2,400.00   | \$ 4,200.00   | \$ 0.00       | \$ 4,200.00   | \$ 0.00       | \$ 261.60     | \$ 4,340.00   | \$ 4,480.00   | \$ 4,200.00   | \$ 1,866.02   | \$ 993.97     |
| Insurance                         | \$ 25,000.00  | \$ 26,993.65  | \$ 30,794.35  | \$ 29,459.38  | \$ 31,752.96  | \$ 33,823.45  | \$ 33,923.00  | \$ 35,765.00  | \$ 41,021.00  | \$ 49,410.50  | \$ 59,549.00  |
| Janitorial Contract               | \$            | \$ -          | \$ -          | \$ -          | \$ -          | \$ -          | \$ -          | \$ -          | \$ 50,385.82  | \$ 52,085.56  | \$ 52,392.89  |
| Maint. Overhead                   | \$ 379,471.99 | \$ 362,439.44 | \$ 298,288.47 | \$ 397,140.75 | \$ 354,966.19 | \$ 388,624.88 | \$ 370,844.07 | \$ 350,281.74 | \$ 338,132.76 | \$ 335,397.94 | \$ 250,446.40 |
| Admin Overhead                    | \$ 93,635.38  | \$ 93,207.54  | \$ 102,886.06 | \$ 103,973.67 | \$ 147,277.42 | \$ 118,483.43 | \$ 106,261.31 | \$ 116,780.77 | \$ 125,098.96 | \$ 99,666.43  | \$ 102,560.68 |
| Total                             | \$ 633,902.76 | \$ 612,890.89 | \$ 580,655.54 | \$ 690,470.02 | \$ 686,785.12 | \$ 691,560.66 | \$ 688,462.75 | \$ 704,407.76 | \$ 755,961.87 | \$ 746,483.28 | \$ 670,505.46 |

#### COST PER SQ. FT. AND MONTHLY:

| LA SIERRA CC UTILITIES & SERVICES | 2009/10       | EXPENSES<br>PER SQ FT | MNTHLY<br>COST | 2010/2011     | EXPENSES<br>PER SQ FT | MNTHLY<br>COST | 2011/12       | EXPENSES<br>PER SQ FT | MNTHLY<br>COST | 2012/13       | EXPENSES<br>PER SQ FT | MNTHLY<br>COST |
|-----------------------------------|---------------|-----------------------|----------------|---------------|-----------------------|----------------|---------------|-----------------------|----------------|---------------|-----------------------|----------------|
| Electricity                       | \$ 69,134.85  |                       |                | \$ 62,244.08  |                       |                | \$ 77,293.41  |                       |                | \$ 76,867.22  |                       |                |
| Gas                               | \$ 14,934.59  |                       |                | \$ 18,785.97  |                       |                | \$ 25,242.36  |                       |                | \$ 21,900.93  |                       |                |
| county utilities                  | \$ 13,923.42  |                       |                | \$ 12,409.05  |                       |                | \$ 13,128.15  |                       |                | \$ 13,640.46  |                       |                |
| Refuse waste                      | \$ 9,456.96   |                       |                | \$ 7,874.46   |                       |                | \$ 4,833.14   |                       |                | \$ 6,125.18   |                       |                |
| Water                             | \$ 24,625.57  |                       |                | \$ 22,393.29  |                       |                | \$ 21,131.92  |                       |                | \$ 27,422.43  |                       |                |
| Fire Equip/Monitoring             | \$ 1,320.00   |                       |                | \$ 2,343.41   |                       |                | \$ 7,057.68   |                       |                | \$ 9,740.00   |                       |                |
| Fire Inspection                   | \$ 2,400.00   |                       |                | \$ 4,200.00   |                       |                | \$ 0.00       |                       |                | \$ 4,200.00   |                       |                |
| Insurance                         | \$ 25,000.00  |                       |                | \$ 26,993.65  |                       |                | \$ 30,794.35  |                       |                | \$ 29,459.38  |                       |                |
| Janitorial Contract               | \$            |                       |                | \$ -          |                       |                | \$ -          |                       |                | \$ -          |                       |                |
| Maint. Overhead                   | \$ 379,471.99 |                       |                | \$ 362,439.44 |                       |                | \$ 298,288.47 |                       |                | \$ 397,140.75 |                       |                |
| Admin Overhead                    | \$ 93,635.38  |                       |                | \$ 93,207.54  |                       |                | \$ 102,886.06 |                       |                | \$ 103,973.67 |                       |                |
| Total                             | \$ 633,902.76 | _                     |                | \$ 612,890.89 | _                     |                | \$ 580,655.54 | _                     |                | \$ 690,470.02 |                       |                |
| Total Occupied Sq. ft             | 91,129        | 6.96                  | 0.58           | 93,032        | 6.59                  | 0.55           | 126,942       | 4.57                  | 0.38           | 126,942       | 5.44                  | 0.45           |

## La Sierra Utility and Services Rate Study 2009/2010 - 2019/20

#### COST PER SQ. FT. AND MONTHLY:

| LA SIERRA CC UTILITIES & SERVICES | 2013/14       | EXPENSES<br>PER SQ FT | MTHLY<br>COST | l 2014/15     | EXPENSES<br>PER SQ FT | MNTHLY<br>COST | 2015/16       | EXPENSES<br>PER SQ FT | MNTHLY<br>COST | 2016/17       | EXPENSES<br>PER SQ FT | MNTHLY<br>COST |
|-----------------------------------|---------------|-----------------------|---------------|---------------|-----------------------|----------------|---------------|-----------------------|----------------|---------------|-----------------------|----------------|
| Electricity                       | \$ 78,165.78  |                       |               | \$ 78,321.49  |                       |                | \$ 90,892.41  |                       |                | \$ 93,800.84  |                       |                |
| Gas                               | \$ 21,254.25  |                       |               | \$ 21,011.04  |                       |                | \$ 22,416.12  |                       |                | \$ 33,751.74  |                       |                |
| county utilities                  | \$ 15,876.52  |                       |               | \$ 17,343.39  |                       |                | \$ 21,125.65  |                       |                | \$ 19,155.36  |                       |                |
| Refuse waste                      | \$ 5,005.32   |                       |               | \$ 6,080.35   |                       |                | \$ 7,001.59   |                       |                | \$ 9,687.13   |                       |                |
| Water                             | \$ 29,704.68  |                       |               | \$ 25,871.03  |                       |                | \$ 29,095.84  |                       |                | \$ 38,279.80  |                       |                |
| Fire Equip/Monitoring             | \$ 2,782.00   |                       |               | \$ 1,740.00   |                       |                | \$ 2,562.76   |                       |                | \$ 2,425.38   |                       |                |
| Fire Inspection                   | \$ 0.00       |                       |               | \$ 261.60     |                       |                | \$ 4,340.00   |                       |                | \$ 4,480.00   |                       |                |
| Insurance                         | \$ 31,752.96  |                       |               | \$ 33,823.45  |                       |                | \$ 33,923.00  |                       |                | \$ 35,765.00  |                       |                |
| Janitorial Contract               | \$ -          |                       |               | \$ -          |                       |                | \$ -          |                       |                | \$ -          |                       |                |
| Maint. Overhead                   | \$ 354,966.19 |                       |               | \$ 388,624.88 |                       |                | \$ 370,844.07 |                       |                | \$ 350,281.74 |                       |                |
| Admin Overhead                    | \$ 147,277.42 |                       |               | \$ 118,483.43 |                       |                | \$ 106,261.31 |                       |                | \$ 116,780.77 |                       |                |
| Total                             | \$ 686,785.12 | ]                     |               | \$ 691,560.66 |                       |                | \$ 688,462.75 |                       |                | \$ 704,407.76 |                       |                |
| Total Occupied Sq. ft             | 126,942       | 5.41                  | 0.45          | 126,942       | 5.45                  | 0.45           | 126,942       | 5.42                  | 0.45           | 126,942       | 5.55                  | 0.46           |

| LA SIERRA CC          | 2017/18       | EXPENSES  | MNTHLY | 2018/19       | EXPENSES  | MNTHLY | 2019/20       | <b>EXPENSES</b> | MNTHLY |
|-----------------------|---------------|-----------|--------|---------------|-----------|--------|---------------|-----------------|--------|
| UTILITIES & SERVICES  |               | PER SQ FT | COST   | 2020, 20      | PER SQ FT | COST   | _0_0,_0       | PER SQ FT       | COST   |
| Electricity           | \$ 100,528.32 |           |        | \$ 91,741.88  |           |        | \$ 89,570.42  |                 |        |
| Gas                   | \$ 34,332.06  |           |        | \$ 34,806.44  |           |        | \$ 35,030.28  |                 |        |
| county utilities      | \$ 11,623.78  |           |        | \$ 12,349.70  |           |        | \$ 13,768.35  |                 |        |
| Refuse waste          | \$ 8,670.58   |           |        | \$ 13,838.28  |           |        | \$ 13,118.26  |                 |        |
| Water                 | \$ 40,228.59  |           |        | \$ 43,580.53  |           |        | \$ 41,335.21  |                 |        |
| Fire Equip/Monitoring | \$ 1,740.00   |           |        | \$ 11,740.00  |           |        | \$ 11,740.00  |                 |        |
| Fire Inspection       | \$ 4,200.00   |           |        | \$ 1,866.02   |           |        | \$ 993.97     |                 |        |
| Insurance             | \$ 41,021.00  |           |        | \$ 49,410.50  |           |        | \$ 59,549.00  |                 |        |
| Janitorial Contract   | \$ 50,385.82  |           |        | \$ 52,085.56  |           |        | \$ 52,392.89  |                 |        |
| Maint. Overhead       | \$ 338,132.76 |           |        | \$ 335,397.94 |           |        | \$ 250,446.40 |                 |        |
| Admin Overhead        | \$ 125,098.96 |           |        | \$ 99,666.43  |           |        | \$ 102,560.68 |                 |        |
| Total                 | \$ 755,961.87 |           |        | \$ 746,483.28 |           |        | \$ 670,505.46 |                 |        |
| Total Occupied Sq. ft | 126,942       | 5.96      | 0.50   | 126,942       | 5.88      | 0.49   | 126,942       | 5.28            | 0.44   |